# 2024-2025 CONSOLIDATED OPERATING BUDGET 



A ASSOCIATED

# 2024-25 Associated Students, Inc. Consolidated Operating Budget 

## Introduction

Presented for the CSULB student body is the adopted 2024-25 Consolidated Operating Budget for all facilities, departments, and programs funded by the Associated Students, Incorporated (ASI). The budget reflects $\$ 29,445,588$ in total revenue and expenses, funding programs and services offered by almost twenty unique departments, administrative overhead for almost 100 professional and almost 400 student employees, about $\$ 1,000,000$ in philanthropic and operational support for University programs, University Student Union and Student Recreation \& Wellness Center (U/REC) debt service, Capital Outlay for the Isabel Patterson Child Development Center, and Chancellor's Office overhead. It is the culmination of a collaborative budget development process between student leadership and management. Revenue is derived primarily from mandatory student fees through the Associated Students and the Student Body Center programs. Revenue from commercial and enterprise activities supplements the budget. Student programs have returned to pre-pandemic levels while instructional programs continue to rely more heavily on virtual and hybrid modalities that challenge operating revenues. This budget prioritizes student employment and accommodates minimum wage increases, meets extensive mandatory cost increases, and continues to reinvest in facility sustainability and other long-term administrative obligations.

## Budget Opportunities, Challenges \& Operating Priorities

The following section highlights the budget opportunities, challenges, and priorities ASI is experiencing in the current fiscal year.

## Student Headcount

For the fiscal year 2024-25, mandatory student fees are projected to constitute approximately $78 \%$ of the revenue supporting the ASI budget, after excluding U/REC debt service, and Chancellor's Office overhead. With the exception of those who are eligible for fee waivers, these fees are paid by students regardless of the number of units in which they are enrolled. Understandably, the ASI operating budget is sensitive to fluctuations in headcount.

The operating budget presented herein is based on a projected student headcount of 83,272 for the 2024-25 academic year, which is about a $3.1 \%$ increase from the original enrollment projection used in the prior year. Student fees are adjusted to the Consumer Price Index (CPI) every three years giving ASI consistent buying power in spite of inflation. The CPI adjustment for the Associated Students fee took place in FY 2022-23, which was reflected in the FY 2023-24 budget. A planned adjustment for the Student Body Center fee will be considered at the end of the fall 2024 semester.

## Personnel Services

The overall budget for personnel has increased compared to FY 2023-24 as a result of salary adjustments. Included in personnel services is the cost for student employees at a total cost of $\$ 5,285,734$, or $39 \%$ of all personnel expenses. The budget also includes a $5 \%$ cost of living adjustment (COLA) for all full-time staff to become effective July 1, 2024.

ASI is one of the largest employers of student assistants on the CSULB campus. Just over 318 students were on the payroll as of June 30,2023 , and over 400 unique students will work throughout the year. The ASI student staff payroll represents an increased cost of \$215,601 compared to our 2023-24 budget.

## Minimum Wage

Although there has not been a formal announcement regarding increases to the California minimum wage at the time of writing, high levels of inflation could trigger an increase, similar to the increase in 2023. For this reason, ASI is projecting a minimum wage increase of fifty cents, to $\$ 16.50$ per hour. This would affect roughly 255 student employees currently making the current minimum wage of $\$ 16.00$ per hour.

## Benefits

Enrollment continues in the CSURMA AORMA medical benefit program, which continued Anthem, Express Scripts Prescription, and Kaiser Permanente's health plans. Medical premiums for medical decreased slightly. However, contributions to the Public Employees' Retirement System (PERS) and Unemployment are consistent with last year. The budget also includes $\$ 245,138$ for the payment of medical and dental benefits for 19 retirees.

## Pension Benefits

The budget permits ASI's continued participation in PERS. Mandatory employee contributions will continue to be deducted from each salaried employees' semi-monthly paycheck in an amount equal to $5 \%$ of monthly earnings more than $\$ 513$ for employees hired prior to January 1, 2013. For employees hired after January 1, 2013, mandatory employee contributions of $8 \%$ will continue to be deducted from each salaried employees' semi-monthly paycheck. As in the past, ASI will contribute the first $\$ 50$ of each employees' contribution amount for employees with a hire date prior to January 1, 2013. In addition, the budget includes a mandatory lump sum annual payment of ASI's Unfunded Accrued Liability (UAL) in the amount of $\$ 567,569$. This budget includes a $\$ 100,000$ allocation to the Voluntary Employee's Beneficiary Association (VEBA) Trust for the funding of post-retirement benefit liabilities for employees belonging to the U/REC.

## Delivery of Student Support Services

Funded primarily by student mandatory fees and responsive to the changing needs of students, ASI is expanding programs and services, increasing investments in student activities, further prioritizing funding on equity and inclusion efforts, and increasing partnerships with university partners. Facilities are being used at record capacities, events are enjoying strong attendance, grant programs are being expanded in light of students' co-curricular priorities, and student employment opportunities are being expanded in key areas. Operating hours across ASI programs and facilities are regularly assessed to maximize opportunities for student engagement.

## Operating Expenses and Equipment

The overall budget for operating expenses has increased by $6.1 \%$ for ASI programs and by $14.8 \%$ for USU/REC programs. This rise is attributed to several factors: an, increase in funding Student Travel and Student Research Fund grants, additional student employment positions, and expanded funding for re instructional classes, equipment, outdoor adventures, and intramural programs. Furthermore, contracted services have seen a cost increase due to mandated minimum wage rises. The overall cost of products and supplies has driven up expenses in building materials, general supplies, event operations, and maintenance service agreements. A minor adjustment has also been made to cover increased costs in intramural insurance. Notably, utilities have surged by $61.5 \%$, reaching a projected amount of $\$ 993,000$ this year. Insurance premiums have also risen by over $25 \%$ compared to last year due to ongoing challenges in the property insurance market, which continues to see rate increases.

This budget also makes significant investments in development programs for both student and professional staff. Notably, this budget satisfies investment in Shared Services priorities between ASI and Beach Shops.

## Revenue and Support Detail \& Other Assumptions

The Fiscal Year 2024-25 consolidated operating budget includes $\$ 29,445,588$ in revenue between student fees and income from operations, detailed below.

## Associated Students Fees

The 2024-25 ASI budget includes net revenue of $\$ 9,085,686$, consisting of $\$ 6,341,520$ in fees based on enrollment projections provided by the CSULB Office of Budget and University Services, and \$2,744,166 in enterprise revenue. The below table details revenue from fees across the three terms within the fiscal year 2024-25.

Table 1: Associated Students 2024-25 Fee Revenue Calculations

| ENROLLMENT DATA \& FEE INCOME PROJECTIONS | SUMMER | FALL | SPRING |
| :--- | ---: | ---: | ---: | ---: |
| Gross Headcount Enrollment | $\mathbf{5 , 7 0 0}$ | $\mathbf{4 0 , 0 8 2}$ | $\mathbf{3 7 , 4 9 0}$ |
| Fee | $\underline{\$ 60}$ | $\underline{\$ 78}$ | $\underline{\$ 78}$ |
| Financial Data |  |  |  |
| Collections | $\$ 342,000$ | $\$ 3,126,396$ | $\$ 2,924,220$ |
| Less: Fee Waivers | $(2,055)$ | $(28,697)$ | $(26,841)$ |
| Plus: CSUEU Fee Waivers Reimbursed | 688 | 3,441 | 3,461 |
| Less: Allowance for Bad Debt/Disenrollment | $\underline{(58)}$ | $\underline{(535)}$ | $\mathbf{( 5 0 0 )}$ |
| Total Fee Revenue by Session | 340,575 | $3,100,605$ | $2,900,340$ |
| Projected Fee Revenue Available for Allocation |  |  | $\$ 6,341,520$ |
| Projected Fee Revenue Allocated |  |  | $\mathbf{\$ 6 , 3 4 1 , 5 2 0}$ |
| Surplus/(Deficit) Transferred to/(from) Reserves |  |  | $\mathbf{\$ 0}$ |

## University Student Union/Student Recreation \& Wellness Center Fees

The U/REC budget includes net fee revenue of $\$ 17,816,147$ which is subsequently reduced to provide for payment of the U/REC debt service, Chancellor's Office overhead, and contributions to university held reserve accounts. The table below provides an accounting for the revenue generated from USU fees and its subsequent application.

Table 2: University Student Union 2024-25 Fee Revenue Calculations

| ENROLLMENT DATA \& FEE INCOME PROJECTIONS | SUMMER | FALL | SPRING |
| :---: | :---: | :---: | :---: |
| Gross Headcount Enrollment | 5,700 | 40,082 | 37,490 |
| Fee | \$164 | \$220 | \$220 |
| Financial Data |  |  |  |
| Collections | \$934,800 | \$8,818,040 | \$8,247,800 |
| Plus CSUEU Fee Waivers Reimbursed | 2,201 | 11,471 | 11,315 |
| LESS: Bad Debt/Disenrollment | (246) | $(2,319)$ | $(2,169)$ |
| LESS: Fee Waivers | $(5,963)$ | $(102,713)$ | $(96,070)$ |
| Total Fee Revenue by Session | 930,792 | 8,724,479 | 8,160,876 |
| Projected Annual Fee Income |  |  | 17,816,147 |
| Plus: Income from Investment of CSULB-Held Funds |  |  |  |
| LESS: Debt Service |  |  | $(4,804,244)$ |
| LESS: Chancellor's Office Overhead |  |  | $(55,000)$ |
| LESS: Transfer to Reserve for Repair and Replacement |  |  | $(50,000)$ |
| LESS: Transfer to Reserve for Catastrophic Event |  |  |  |
| LESS: Transfer to Reserve for Economic Uncertainty |  |  | $(76,055)$ |
| LESS: Transfer to Reserve for Capital Improvement |  |  | $(562,178)$ |
| LESS: Transfer to Reserve for Debt Service |  |  |  |
| Projected Fee Revenue Available for Allocation |  |  | \$12,268,670 |
| Projected Fee Revenue Allocated |  |  | \$12,268,670 |
| Surplus/(Deficit) Transferred to/(From) Reserves |  |  | \$0 |

## Income from Operations

In addition to revenue from mandatory student fees, the U/REC anticipates the increased generation of approximately $\$ 2,543,755$ in revenue from operations due to increase in lease revenue, games center, events, SRWC membership and cost recovery from Beach Shops and student union events activities.

## Reserves

## Associated Students

At the direction of the California State University's Chancellor, auxiliary organizations are required to establish and maintain adequate reserve funding. These reserves are intended to meet the potential and anticipated business and operational needs of the Associated Students. The evaluation of reserves conducted in connection with the annual budgeting process provides management with the necessary information for ensuring adequate professional management of retained earnings and reserve accounts. The purpose of these reserves is to ensure the stability of the mission, programs, employment, and ongoing operations of ASI and to provide adequate reserves for current operations, self-insurance, capital expenditures, catastrophic events, and as needed, future business requirements. The reserves are intended to provide an internal source of funds for situations such as a sudden increase in expenses, one-time unbudgeted expenses, unanticipated loss in funding, or sudden reductions in enrollment. The tables below outline Reserve levels between various funds.

Table 3: Schedule of Associated Students Reserves

| LOCAL RESERVES | $\frac{\text { Balance as of }}{06 / 30 / 2023}$ | Adjustment | $\frac{\text { Target Balance }}{06 / 30 / 2024}$ |
| :---: | :---: | :---: | :---: |
| Retained Earnings | \$3,838,485 | \$(104,599) | \$3,733,886 |
| Reserve for Shortfall in Current Enrollment | 546,743 | $(1,585)$ | 545,158 |
| Reserve for Self-Insurance | 87,150 | (50) | 87,100 |
| Reserve for Catastrophic Events |  |  |  |
| Reserve for Loss of External Funds | 235,051 | 106,234 | 341,285 |
| Reserve for Future Business Requirements |  |  |  |
| Reserve for Capital Expenditures | 150,000 |  | 150,000 |
| Total | \$4,857,429 | \$0 | \$4,857,429 |

## U/REC

In accordance with California State University (CSU) policy governing auxiliary organizations and ASI Policy on University Student Union Reserves, the Fiscal Viability Report below is presented with the 2023-2024 USU Operating Budget. The University Student Union continues to contribute to the reserve balances of the university to ensure CSU bond requirements are met.

Table 4: Schedule of University Student Union / Student Recreation Wellness Center University Held Reserves

| UNIVERSITY HELD | Balance as of <br> $\mathbf{0 6 / 3 0 / 2 0 2 3}$ | $\frac{\text { Projected Balance }}{\text { as of 06/30/2024 }}$ | $\frac{\text { Budgeted }}{\text { Transfers for }}$ <br> $\mathbf{2 0 2 4 - 2 0 2 5}$ | $\frac{\text { Projected }}{\text { Balance as of }}$ |
| :--- | :---: | :---: | :---: | :---: |
| Reserve For Facility Maintenance <br> Repair | $\mathbf{\$ 1 , 7 0 0 , 2 1 7}$ | $\mathbf{\$ 1 , 7 0 0 , 2 1 7}$ | $\mathbf{\$ 5 0 , 0 0 0}$ | $\mathbf{\$ 1 , 7 5 0 , 2 1 7}$ <br> Reserve for Catastrophic Events |
| Reserve for Capital Improvement <br> /Construction | $\mathbf{7 , 0 0 0 , 0 0 0}$ | $\mathbf{1 0 0 , 0 0 0}$ |  | 100,000 |
| General Reserve - Debt Service | $\mathbf{5 , 0 0 0 , 0 0 0}$ | $5,000,000$ | 562,178 | $\mathbf{7 , 5 6 2 , 1 7 8}$ |
| Reserve for Economic Uncertainty | $\mathbf{4 , 0 0 0 , 0 0 0}$ | $\mathbf{4 , 0 0 0 , 0 0 0}$ | $\mathbf{7 6 , 0 5 5}$ | $\mathbf{4 , 0 7 6 , 0 5 5}$ |
| Total | $\mathbf{\$ 1 7 , 8 0 0 , 2 1 7}$ | $\mathbf{\$ 1 7 , 8 0 0 , 2 1 7}$ | $\mathbf{\$ 6 8 8 , 2 3 3}$ | $\mathbf{\$ 1 8 , 4 8 8 , 4 5 0}$ |

Table 5: Schedule of University Student Union Local Reserves

| LOCAL RESERVES | $\begin{aligned} & \text { Balance as of } \\ & \underline{06 / 30 / 2023} \end{aligned}$ | Adjustment | $\frac{\text { Target Balance }}{\underline{06 / 30 / 2024}}$ |
| :---: | :---: | :---: | :---: |
| Retained Earnings | \$2,185,906 | \$(2,185,906) |  |
| General Reserve | -401,182 | 401,182 |  |
| Reserve for Minor Capital Outlay | 986,756 | -55,523 | 931,233 |
| Reserve for Working Capital | 283,541 |  | 283,541 |
| Reserve for Capital Development for New Projects | 2,348,673 |  | 2,348,673 |
| Reserve for Future U | 7,000,000 | 1,784,724 | 8,784,724 |
| Total | \$12,403,693 | \$(55,523) | \$12,348,170 |

## Investment Income

Table 6 reflects the balances of ASI's privately held investment funds, currently managed by First Foundation Advisors. Additionally, ASI initiated a new investment of $\$ 250,000$ with the Beach Investment Group (BIG) as of January 2024, Table 7. BIG is managed by TSG Wealth Management and run by a team of CSULB College of Business students who are passionate about finance and portfolio management. This collaboration has been successful so far.

| Investment | As of 01/01/2023 | As of 12/31/2023 |
| :--- | :---: | :---: |
| First Foundation Advisors - ASI | $\$ 1,312,274$ | $\$ 1,495,277$ |
| First Foundation Advisors - USU | $\$ 2,098,275$ | $\$ 2,395,038$ |

Table 7: BIG Investment Portfolio

| Investment | As of 01/01/2024 | As of 03/31/2024 |
| :--- | :---: | :---: |
| Beach Investment Group - ASI | $\$ 250,000$ | $\$ 264,353$ |

## Conclusion

The remainder of the budget document presents budget detail for each department and funded activity according to initial campus enrollment projections. The budget narratives and budget spreadsheets for each department or unit follow the ASI and USU Fund spreadsheet detailing budget information by department or functional unit. All questions related to the ASI 2024-25 Consolidated Operating Budget can be directed to Gordon Copley, Chief Financial Officer, at gordon.copley@csulb.edu.

Associated Students, Incorporated
California State University, Long Beach
2024-25 Operating Budget Summary

GRAND TOTAL
ASSOCIATED STUDENTS, INCORPORATED


Associated Students, Incorporated
California State University, Long Beach
2024-2025 Operating Budget


Associated Students, Incorporatı
California State University, Long
2024-2025 Operating Budget

| Revenue |  | Executive Director's Office | Government Affairs | Human Resources Office | Information Technology Services | Isabel Patterson Child Development Center | Post Employment Benefits | Student Media |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 502 | Student Fees |  |  |  |  |  |  |  |
| 503 | Contributions \& Donations | - | - | - | - | 500 | - | - |
| 507 | Federal Grants \& Contracts | - | - | - | - | 132,507 | - | - |
| 509 | State Grants \& Contracts | - | - | - | - | 450,920 | - | - |
| 511 | Recovered Expense/User Charge | - | - | - | - | 1,000,800 | - | - |
| 513 | Indirect Cost Recovery | - | - | 185,738 | - | - | - | - |
| 515 | Licensing Fees/Royalties | - | - | - | - | - | - | - |
| 517 | Penalties \& Finance Charges | - | - | - | - | - | - | - |
| 521 | Non-Taxable Sales | - | - | - | - | - | - | 5,000 |
| 523 | Taxable Sales | - | - | - | - | - | - | - |
| 543 | Lease Income | - | - | - | - | - | - | - |
| 545 | Equipment Rental | - | - | - | - | - | - | - |
| 547 | Facility Rental | - | - | - | - | - | - | - |
| 595 | Investment Income | - | - | - | - | - | - | - |
| 598 | Other: | 256,305 | - | - | - | - | - | - |
|  |  |  |  |  |  | - |  |  |
| Total Revenue |  | 256,305 | - | 185,738 | - | 1,584,727 | - | 5,000 |
| Expense |  |  |  |  |  |  |  |  |
| Costs of Goods Sold |  |  |  |  |  |  |  |  |
| 600 | Cost of Goods Sold | - | - | - | - | - | - | - |
| Personal Services |  |  |  |  |  |  |  |  |
| 701 | Full-Time Payroll | 354,992 | 197,581 | 327,781 | - | 764,933 | - | 80,199 |
| 706 | Temporary Help | - | - | - | - | - | - | - |
| 707 | Part-Time Payroll | - | 24,500 | 47,280 | 38,000 | 860,540 | - | 408,248 |
| 709 | Full-Time Benefits | 107,053 | 74,353 | 104,006 | - | 485,800 | 372,666 | 25,782 |
| 711 | Part-Time Benefits | - | 635 | 1,799 | 982 | 13,961 | - | 4,979 |
| Subtotal |  | 462,045 | 297,068 | 480,866 | 38,982 | 2,125,234 | 372,666 | 519,208 |
| Operating Expense |  |  |  |  |  |  |  |  |
| 713 | Grants/Scholarships | $\cdot$ | 204,420 | - | - | - | - | - |
| 714 | Food \& Beverage Supplies |  |  | - | - | 85,000 | - | - |
| 715 | Printing/Duplicating | - | 1,500 | 1,000 | - | 4,000 | - | 1,200 |
| 716 | Building Supplies/Materials | - | - | - | - | 1,500 | - | - |
| 717 | Office Supplies | 1,000 | 5,000 | 4,000 | 500 | 5,000 | - | 1,800 |
| 718 | Program Supplies/Materials | - | 5,500 | 2,100 | - | 25,000 | - | 1,700 |
| 719 | Travel | 18,000 | 17,000 | 2,500 | 500 | - | - | 16,535 |
| 720 | Staff Development | 3,000 | 5,000 | 5,000 | 500 | 4,000 | - | 6,300 |
| 723 | Hospitality | 5,000 | 3,000 | 1,800 | 500 | - | - | 2,250 |
| 725 | Advertising/Promotions | - | 20,500 | 5,000 | - | - | - | 5,200 |
| 726 | Equipment/Facility Rentals | - | - | - | - | 10,000 | - | 1,000 |
| 727 | Contracted Services | - | - | 62,000 | - | 5,500 | - | 40,630 |
| 728 | Maintenance Service Agreements | - | - | - | - | 25,000 | - | 4,000 |
| 738 | Telecommunications/Postage | 1,000 | 6,000 | 2,500 | - | 7,700 | - | 2,650 |
| 739 | Utilities | - | - | - | - | - | - | - |
| 748 | Fees, Dues \& Subscriptions | 300 | - | 1,750 | 200 | 4,000 | - | 4,070 |
| 763 | Insurance Premiums | - | - | - | - | 95,115 | - | - |
| 764 | Audit Fees | - | - | - | - | 21,500 | - | - |
| 765 | Legal Fees | - | - | - | - | 8,000 | - | - |
| 767 | Building Occupancy | 3,540 | 31,736 | 10,631 | 1,583 | - | - | 24,114 |
| 772 | Event Costs | 10,000 | 52,900 | 30,000 | - | 3,500 | - | 4,950 |
| 791 | Fixed Assets | - | - | - | - | - | - | - |
| 792 | Non-Capitalized Equipment | - | - | 1,000 | 23,400 | - | - | 20,800 |
| 793 | Repairs \& Maintenance | - | - | - | 3,000 | 18,000 | - | 1,300 |
| 798 | Indirect Cost Allocation | - | - | 105,529 | 227,141 | 75,448 | - | 50,431 |
| 799 | Assigned Contingency | - | - | - | - | - | - | - |
| Subtotal |  | 41,840 | 352,556 | 234,810 | 257,324 | 398,263 | - | 188,930 |
| Total Expense |  | 503,885 | 649,624 | 715,676 | 296,306 | 2,523,497 | 372,666 | 708,139 |
| SUBTOTAL |  | $(247,580)$ | $(649,624)$ | $(529,937)$ | $(296,306)$ | $(938,770)$ | $(372,666)$ | $(703,139)$ |

Associated Students, Incorporati
California State University, Long
2024-2025 Operating Budget

| Revenue |  | Student Organization Activities | Student Support Services | University Athletics |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 502 | Student Fees |  |  |  |  |  |  |  |
| 503 | Contributions \& Donations | - | - | - |  |  |  |  |
| 507 | Federal Grants \& Contracts | - | - | - |  |  |  |  |
| 509 | State Grants \& Contracts | - | - | - |  |  |  |  |
| 511 | Recovered Expense/User Charge | - | - | - |  |  |  |  |
| 513 | Indirect Cost Recovery | - | - | - |  |  |  |  |
| 515 | Licensing Fees/Royalties | - | - | - |  |  |  |  |
| 517 | Penalties \& Finance Charges | - | - | - |  |  |  |  |
| 521 | Non-Taxable Sales | - | - | - |  |  |  |  |
| 523 | Taxable Sales | - | - | - |  |  |  |  |
| 543 | Lease Income | - | - | - |  |  |  |  |
| 545 | Equipment Rental | - | - | - |  |  |  |  |
| 547 | Facility Rental | - | - | - |  |  |  |  |
| 595 | Investment Income | - | - | - |  |  |  |  |
| 598 | Other: | - | - | - |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Total Revenue |  | - | - | - |  |  |  |  |
| Expense |  |  |  |  |  |  |  |  |
| Costs of Goods Sold |  |  |  |  |  |  |  |  |
| 600 | Cost of Goods Sold | - | - | - |  |  |  |  |
| Personal Services |  |  |  |  |  |  |  |  |
| 701 | Full-Time Payroll | - | - | - |  |  |  |  |
| 706 | Temporary Help | - | - | - |  |  |  |  |
| 707 | Part-Time Payroll | - | - | - |  |  |  |  |
| 709 | Full-Time Benefits | - | - | - |  |  |  |  |
| 711 | Part-Time Benefits | - | - | - |  |  |  |  |
|  | Subtotal | - | - | - |  |  |  |  |
| Operating Expense |  |  |  |  |  |  |  |  |
| 713 | Grants/Scholarships | - | 195,000 | 338,000 |  |  |  |  |
| 714 | Food \& Beverage Supplies | - | - | - |  |  |  |  |
| 715 | Printing/Duplicating | - | - | - |  |  |  |  |
| 716 | Building Supplies/Materials | - | - | - |  |  |  |  |
| 717 | Office Supplies | - | - | - |  |  |  |  |
| 718 | Program Supplies/Materials | - | - | 40,912 |  |  |  |  |
| 719 | Travel | - | - | - |  |  |  |  |
| 720 | Staff Development | - | - | - |  |  |  |  |
| 723 | Hospitality | - | - | - |  |  |  |  |
| 725 | Advertising/Promotions | - | - | - |  |  |  |  |
| 726 | Equipment/Facility Rentals | 5,000 | - | - |  |  |  |  |
| 727 | Contracted Services | 10,000 | - | 66,050 |  |  |  |  |
| 728 | Maintenance Service Agreements | - | - | - |  |  |  |  |
| 738 | Telecommunications/Postage | - | - | - |  |  |  |  |
| 739 | Utilities | - | - | - |  |  |  |  |
| 748 | Fees, Dues \& Subscriptions | - | - | - |  |  |  |  |
| 763 | Insurance Premiums | - | - | - |  |  |  |  |
| 764 | Audit Fees | - | - | - |  |  |  |  |
| 765 | Legal Fees | - | - | - |  |  |  |  |
| 767 | Building Occupancy | - | - | - |  |  |  |  |
| 772 | Event Costs | 598,316 | - | - |  |  |  |  |
| 791 | Fixed Assets | - | - | - |  |  |  |  |
| 792 | Non-Capitalized Equipment | - | - | - |  |  |  |  |
| 793 | Repairs \& Maintenance | - | - | - |  |  |  |  |
| 798 | Indirect Cost Allocation | - | - | - |  |  |  |  |
| 799 | Assigned Contingency | 60,000 | - | - |  |  |  |  |
|  | Subtotal | 673,316 | 195,000 | 444,962 |  |  |  |  |
| Total Expense |  | 673,316 | 195,000 | 444,962 |  |  |  |  |
| SUBTOTAL |  | $(673,316)$ | $(195,000)$ | $(444,962)$ |  |  |  |  |

Associated Students, Incorporated California State University, Long Beach 2024-2025 Operating Budget

Department
Beach Pride Events


Associated Students, Incorporated
California State University, Long Beach
2024-2025 Operating Budget

Department
Business Office

| Revenue |  | 2024-2025 Budget Projection | Department Overhead | SAE Shared Services | Accounts Receivable | Accounting Supervision | Cashiering |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 503 | Contributions \& Donations | \$0 | 0 | 0 | 0 | 0 | 0 |
| 507 | Federal Grants \& Contracts | \$0 | 0 | 0 | 0 | 0 | 0 |
| 509 | State Grants \& Contracts | \$0 | 0 | 0 | 0 | 0 | 0 |
| 511 | Recovered Expense/User Charge | \$300 | 300 | 0 | 0 | 0 | 0 |
| 513 | Indirect Cost Recovery | \$276,586 | 276,586 | 0 | 0 | 0 | 0 |
| 521 | Non-Taxable Sales | \$0 | 0 | 0 | 0 | 0 | 0 |
| 523 | Taxable Sales | \$0 | 0 | 0 | 0 | 0 | 0 |
| 543 | Lease Income | \$0 | 0 | 0 | 0 | 0 | 0 |
| 545 | Equipmental Rental | \$0 | 0 | 0 | 0 | 0 | 0 |
| 547 | Facility Rental | \$0 | 0 | 0 | 0 | 0 | 0 |
| 595 | Investment Income | \$160,446 | 160,446 | 0 | 0 | 0 | 0 |
| 598 | Other: | \$40,018 | 0 | 40,018 | 0 | 0 | 0 |
|  |  |  |  |  |  |  |  |
| Total Revenue |  | \$477,349 | \$437,331 | \$40,018 | \$0 | \$0 | \$0 |
| Expense |  |  |  |  |  |  |  |
| Costs of Goods Sold |  |  |  |  |  |  |  |
| 600 | Cost of Goods Sold | \$0 | 0 | 0 |  |  |  |
| Personal Services |  |  |  |  |  |  |  |
| 701 | Full-Time Payroll | \$336,470 | 336,470 | 0 | 0 | 0 | 0 |
| 706 | Temporary Help | \$0 | 0 | 0 | 0 | 0 | 0 |
| 707 | Part-Time Payroll | \$41,600 | 41,600 | 0 | 0 | 0 | 0 |
| 709 | Full-Time Benefits | \$139,598 | 139,598 | 0 | 0 | 0 | 0 |
| 711 | Part-Time Benefits | \$1,579 | 1,579 | 0 | 0 | 0 | 0 |
|  | Subtotal | \$519,247 | \$519,247 | \$0 | \$0 | \$0 | \$0 |
| Operating Expense |  |  |  |  |  |  |  |
| 713 | Grant/Scholarships | \$0 | 0 | 0 | 0 | 0 | 0 |
| 714 | Food \& Beverage Supplies | \$0 | 0 | 0 | 0 | 0 | 0 |
| 715 | Printing/Duplicating | \$4,000 | 4,000 | 0 | 0 | 0 | 0 |
| 716 | Building Supplies/Materials | \$0 | 0 | 0 | 0 | 0 | 0 |
| 717 | Office Supplies | \$8,000 | 8, 8,000 | 0 | 0 | 0 | 0 |
| 718 | Program Supplies/Materials | \$0 | 0 | 0 | 0 | 0 | 0 |
| 719 | Travel | \$3,500 | 3,500 | 0 | 0 | 0 | 0 |
| 720 | Staff Development | \$7,000 | 7,000 | 0 | 0 | 0 | 0 |
| 723 | Hospitality | \$1,500 | 1,500 | 0 | 0 | 0 | 0 |
| 725 | Advertising/Promotions | \$0 | 0 | 0 | 0 | 0 | 0 |
| 726 | Equipment/Facility Rentals | \$0 | 0 | 0 | 0 | 0 | 0 |
| 727 | Contracted Services | \$0 | 0 | 0 | 0 | 0 | 0 |
| 728 | Maintenance Service Agreements | \$55,000 | 55,000 | 0 | 0 | 0 | 0 |
| 738 | Telecommunications/Postage | \$3,000 | 3,000 | 0 | 0 | 0 | 0 |
| 739 | Utilities | \$0 | 0 | 0 | 0 | 0 | 0 |
| 748 | Fees, Dues \& Subscriptions | \$5,500 | 5,500 | 0 | 0 | 0 | 0 |
| 763 | Insurance Premiums | \$7,444 | 7 7,444 | 0 | 0 | 0 | 0 |
| 764 | Audit Fees | \$27,225 | - 27,225 | 0 | 0 | 0 | 0 |
| 765 | Legal Fees | \$3,500 | - 3,500 | 0 | 0 | 0 | 0 |
| 767 | Building Occupancy | \$10,204 | 10,204 | 0 | 0 | 0 | 0 |
| 772 | Event Costs | \$0 | 0 | 0 | 0 | 0 | 0 |
| 791 | Fixed Assets | \$0 | 0 | 0 | 0 | 0 | 0 |
| 792 | Non-Capitalized Equipment | \$500 | 500 | 0 | 0 | 0 | 0 |
| 793 | Repairs \& Maintenance | \$500 | - 500 | 0 | 0 | 0 | 0 |
| 798 | Indirect Cost Allocation | \$214,303 | -108,349 | 105,954 | 0 | 0 | 0 |
| 799 | Assigned Contingency | \$15,000 | 15,000 | 0 | 0 | 0 | 0 |
| Subtotal |  | \$472,130 | 366,176 | 105,954 | 0 | 0 | 0 |
| Total Expense |  | \$991,377 | \$885,423 | \$105,954 | \$0 | \$0 | \$0 |
| NET SUBSIDY FROM STUDENT FEES |  | (\$514,028) | $(\$ 448,092)$ | $(\$ 65,936)$ | \$0 | \$0 | \$0 | Department

Capital Outlay
-


Associated Students, Incorporated California State University, Long Beach 2024-2025 Operating Budget

| Revenue |  | 2024-2025 <br> Budget Projection | Department Overhead | Internal and External Communications | Web Development | Photography (9268) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 503 | Contributions \& Donations | \$0 | 0 | 0 | 0 | 0 |  |
| 507 | Federal Grants \& Contracts | \$0 | 0 | 0 | 0 | 0 |  |
| 509 | State Grants \& Contracts | \$0 | 0 | 0 | 0 | 0 |  |
| 511 | Recovered Expense/User Charge | \$0 | 0 | 0 | 0 | 0 |  |
| 513 | Indirect Cost Recovery | \$108,400 | 0 | 0 | 108,400 | 0 |  |
| 515 | Licensing Fees/Royalties | \$0 | 0 | 0 | 0 | 0 |  |
| 517 | Penalties \& Finance Charges | \$0 | 0 | 0 | 0 | 0 |  |
| 521 | Non-Taxable Sales | \$0 | 0 | 0 | 0 | 0 |  |
| 523 | Taxable Sales | \$0 | 0 | 0 | 0 | 0 |  |
| 543 | Lease Income | \$0 | 0 | 0 | 0 | 0 |  |
| 545 | Equipmental Rental | \$0 | 0 | 0 | 0 | 0 |  |
| 547 | Facility Rental | \$0 | 0 | 0 | 0 | 0 |  |
| 595 | Investment Income | \$0 | 0 | 0 | 0 | 0 |  |
| 598 | Other: | \$0 | 0 | 0 | 0 | 0 |  |
|  |  |  |  |  |  |  |  |
| Total Revenue |  | \$108,400 | \$0 | \$0 | \$108,400 | \$0 |  |
| Expense |  |  |  |  |  |  |  |
| Costs of Goods Sold |  |  |  |  |  |  |  |
| 600 | Cost of Goods Sold | \$0 | 0 | 0 | 0 | 0 |  |
| Personal Services |  |  |  |  |  |  |  |
| 701 | Full-Time Payroll | \$145,488 | 0 | 0 | 145,488 | 0 |  |
|  | Temporary Help | \$0 | 0 | 0 | 0 | 0 |  |
| 707 | Part-Time Payroll | \$152,865 | 16,835 | 33,000 | 69,360 | 33,670 |  |
|  | Full-Time Benefits | \$48,155 | 0 | 0 | 48,155 | 0 |  |
| 711 | Part-Time Benefits | \$3,913 | 432 | 856 | 1,766 | 859 |  |
|  | Subtotal | \$350,421 | \$17,267 | \$33,856 | \$264,769 | \$34,529 |  |
| Operating Expense |  |  |  |  |  |  |  |
| 713 | Grant/Scholarships | \$0 | 0 | 0 | 0 | 0 |  |
|  | Food \& Beverage Supplies | \$0 | 0 | 0 | 0 | 0 |  |
| 714 | Printing/Duplicating | \$500 | 0 | 250 | 0 | 250 |  |
| 715 <br> 716 <br> 717 | Building Supplies/Materials | \$0 | 0 | 0 | 0 | 0 |  |
| $\begin{array}{\|l\|} \hline 716 \\ \hline 717 \\ \hline \end{array}$ | Office Supplies | \$3,800 | 800 | 1,000 | 1,000 | 1,000 |  |
| 718 | Program Supplies/Materials | \$450 | 0 | 200 | 0 | 250 |  |
| 719 | Travel | \$6,200 | 0 | 2,000 | 4,000 | 200 |  |
| 720 | Staff Development | \$4,100 | 0 | 500 | 3,300 | 300 |  |
| 723 | Hospitality | \$600 | 0 | 200 | 200 | 200 |  |
| 725 | Advertising/Promotions | \$37,500 | 37,500 | 0 | 0 | 0 |  |
| 726 | Equipment/Facility Rentals | \$0 | 0 | 0 | 0 | 0 |  |
| 727 | Contracted Services | \$2,300 | 2,300 | 0 | 0 | 0 |  |
| 728 | Maintenance Service Agreements | \$0 | 0 | 0 | 0 | 0 |  |
| 738 | Telecommunications/Postage | \$3,750 | 3,750 | 0 | 0 | 0 |  |
| 739 | Utilities | \$0 | 0 | 0 | 0 | 0 |  |
| 748 | Fees, Dues \& Subscripions | \$6,820 | 4,970 | 250 | 1,600 | 0 |  |
| 763 | Insurance Premiums | \$0 | 0 | 0 | 0 | 0 |  |
| 764 | Audit Fees | \$0 | 0 | 0 | 0 | 0 |  |
| 765 | Legal Fees | \$0 | 0 | 0 | 0 | 0 |  |
| 767 | Building Occupancy | \$5,695 | 0 | 0 | 5,695 | 0 |  |
| 772 | Event Costs | \$300 | 300 | 0 | 0 | 0 |  |
| 791 | Fixed Assets | \$0 | 0 | 0 | 0 | 0 |  |
| 792 | Non-Capitalized Equipment | \$2,500 | 0 | 0 | 0 | 2,500 |  |
| 793 | Repairs \& Maintenance | \$0 | 0 | 0 | 0 | 0 |  |
| 798 | Indirect Cost Allocation | \$82,657 | 82,657 | 0 | 0 | 0 |  |
| 799 | Assigned Contingency | \$0 | 0 | 0 | 0 | 0 |  |
|  | Subtotal | \$157,172 | \$132,277 | \$4,400 | \$15,795 | \$4,700 |  |
| Total Expense |  | \$507,593 | \$149,544 | \$38,256 | \$280,564 | \$39,229 |  |
| NET SUBSIDY FROM STUDENT FEES |  | (\$399,193) | (\$149,544) | (\$38,256) | (\$172,164) | (\$39,229) |  |



Department
Executive Director's Office


Associated Students, Incorporated
California State University, Long Beach
2024-2025 Operating Budget
Department Government Affairs


| Department | Government Affairs |
| :--- | :--- |



| Revenue |  | $2024-2025$ <br> Budget Projection | Department Overhead | Employee Training \& Safety | SAE Shared Services | Payroll and Benefits Administration | Employee Relations |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 503 | Contributions \& Donations | \$0 | 0 | 0 | 0 | 0 | 0 |
| 507 | Federal Grants \& Contracts | \$0 | 0 | 0 | 0 | 0 | 0 |
| 509 | State Grants \& Contracts | \$0 | 0 | 0 | 0 | 0 | 0 |
| 511 | Recovered Expense/User Charge | \$0 | 0 | 0 | 0 | 0 | 0 |
| 513 | Indirect Cost Recovery | \$185,738 | 171,238 | 14,500 | 0 | 0 | 0 |
| 521 | Non-Taxable Sales | \$0 | 0 | 0 | 0 | 0 | 0 |
| 523 | Taxable Sales | \$0 | 0 | 0 | 0 | 0 | 0 |
| 543 | Lease Income | \$0 | 0 | 0 | 0 | 0 | 0 |
| 545 | Equipment Rental | \$0 | 0 | 0 | 0 | 0 | 0 |
| 547 | Facility Rental | \$0 | 0 | 0 | 0 | 0 | 0 |
| 595 | Investment Income | \$0 | 0 | 0 | 0 | 0 | 0 |
| 598 | Other: | \$0 |  |  | 0 | 0 | 0 |
|  |  |  |  |  |  |  |  |
| Total Revenue |  | \$185,738 | \$171,238 | \$14,500 | \$0 | \$0 | \$0 |
| Expense |  |  |  |  |  |  |  |
| Costs of Goods Sold |  |  |  |  |  |  |  |
| 600 | Cost of Goods Sold | \$0 | 0 |  |  |  |  |
| Personal Services |  |  |  |  |  |  |  |
| 701 | Full-Time Payroll | \$327,781 | 327,781 | 0 | 0 | 0 | 0 |
| 706 | Temporary Help | \$0 | 0 | 0 | 0 | 0 | 0 |
| 707 | Part-Time Payroll | \$47,280 | 47,280 | 0 | 0 | 0 | 0 |
| 709 | Full-Time Benefits | \$104,006 | 104,006 | 0 | 0 | 0 | 0 |
| 711 | Part-Time Benefits | \$1,799 | 1,799 | 0 | 0 | 0 | 0 |
|  | Subtotal | \$480,866 | \$480,866 | \$0 | \$0 | \$0 | \$0 |
| Operating Expense |  |  |  |  |  |  |  |
| 713 | Grant/Scholarships | \$0 | 0 | 0 | 0 | 0 | 0 |
| 714 | Food \& Beverage Supplies | \$0 | 0 | 0 | 0 | 0 | 0 |
| 715 | Printing/Duplicating | \$1,000 | 1,000 | 0 | 0 | 0 | 0 |
| 716 | Building Supplies/Materials | \$0 | 0 | 0 | 0 | 0 | 0 |
| 717 | Office Supplies | \$4,000 | 4,000 | 0 | 0 | 0 | 0 |
| 718 | Program Supplies/Materials | \$2,100 | 2,100 | 0 | 0 | 0 | 0 |
| 719 | Travel | \$2,500 | 2,500 | 0 | 0 | 0 | 0 |
| 720 | Staff Development | \$5,000 | 5,000 | 0 | 0 | 0 | 0 |
| 723 | Hospitality | \$1,800 | 1,800 | 0 | 0 | 0 | 0 |
| 725 | Advertising/Promotions | \$5,000 | 5,000 | 0 | 0 | 0 | 0 |
| 726 | Equipment/Facility Rentals | \$0 | 0 | 0 | 0 | - | 0 |
| 727 | Contracted Services | \$62,000 | 62,000 | 0 | 0 | 0 | 0 |
| 728 | Maintenance Service Agreements | \$0 | 0 | 0 | 0 | 0 | 0 |
| 738 | Telecommunications/Postage | \$2,500 | 2,500 | 0 | 0 | 0 | 0 |
| 739 | Utilities | \$0 | 0 | 0 | 0 | 0 | 0 |
| 748 | Fees, Dues \& Subscriptions | \$1,750 | 1,750 | 0 | 0 | 0 | 0 |
| 763 | Insurance Premiums | \$0 | 0 | 0 | 0 | 0 | 0 |
| 764 | Audit Fees | \$0 | 0 | 0 | 0 | 0 | 0 |
| 765 | Legal Fees | \$0 | - 0 | 0 | 0 | 0 | 0 |
| 767 | Building Occupancy | \$10,631 | \|r 10,631 | 0 | 0 | 0 | 0 |
| 772 | Event Costs | \$30,000 |  | 0 | 0 | 0 | 0 |
| 791 | Fixed Assets | \$0 | 30,000 <br> 0 | 0 | 0 | 0 | 0 |
| 792 | Non-Capitalized Equipment | \$1,000 | 1,000 | 0 | 0 | 0 | 0 |
| 793 | Repairs \& Maintenance | \$0 | 0 | 0 | 0 | 0 | 0 |
| 798 | Indirect Cost Allocation | \$105,529 | 0 | 0 | 105,529 | 0 | 0 |
| 799 Assigned Contingency |  | \$0 | 0 | 0 | 0 | 0 | 0 |
|  |  | \$234,810 | \$129,281 | \$0 | \$105,529 | \$0 | \$0 |
| Total Expense Subtotal |  | \$715,676 | \$610,147.00 | \$0 | \$105,529 | \$0 | \$0 |
| NET SUBSIDY FROM STUDENT FEES |  | $(\$ 529,937)$ | $(\$ 438,909)$ | \$14,500 | (\$105,529) | \$0 | \$0 |

$\left.\begin{array}{|l|r|r|r|l|l|l|}\hline & \begin{array}{l}\text { 2024-2025 } \\ \text { Revenue }\end{array} & \begin{array}{c}\text { Department } \\ \text { Overhead }\end{array} & \text { SAE Shared Services }\end{array}\right)$

Associated Students, Incorporated California State University, Long Beach 2024-2025 Operating Budget

Department
Isabel Patterson Child Development Center


Associated Students, Incorporated California State University, Long Beach 2024-2025 Operating Budget




## Associated Students, Incorporated California State University, Long Beach 2024-2025 Operating Budget

Student Support Services

| Revenue |  | 2024-2025 Budget Projection | ASI Scholarships | EOP Grants | Undocu Book Grants | Student Research Grants |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 503 | Contributions \& Donations | \$0 | 0 | 0 | 0 | 0 |
| 507 | Federal Grants \& Contracts | \$0 | 0 | 0 | 0 | 0 |
| 509 | State Grants \& Contracts | \$0 | 0 | 0 | 0 | 0 |
| 511 | Recovered Expense/User Charge | \$0 | 0 | 0 | 0 | 0 |
| 513 | Indirect Cost Recovery | \$0 | 0 | 0 | 0 | 0 |
| 521 | Non-Taxable Sales | \$0 | 0 | 0 | 0 | 0 |
| 523 | Taxable Sales | \$0 | 0 | 0 | 0 | 0 |
| 543 | Lease Income | \$0 | 0 | 0 | 0 | 0 |
| 545 | Equipment Rental | \$0 | 0 | 0 | 0 | 0 |
| 547 | Facility Rental | \$0 | 0 | 0 | 0 | 0 |
| 595 | Investment Income | \$0 | 0 | 0 | 0 | 0 |
| 598 | Other: Capital Gains | \$0 | 0 | 0 | 0 | 0 |
|  |  |  |  |  |  |  |
| Total Revenue |  | \$0 | \$0 | \$0 | \$0 | \$0 |
| Expense |  |  |  |  |  |  |
| Costs of Goods Sold |  |  |  |  |  |  |
| 600 | Cost of Goods Sold | \$0 | 0 | 0 | 0 | 0 |
| Personal Services |  |  |  |  |  |  |
| 701 | Full-Time Payroll | \$0 | 0 | 0 | 0 | 0 |
| 706 | Temporary Help | \$0 | 0 | 0 | 0 | 0 |
| 707 | Part-Time Payroll | \$0 | 0 | 0 | 0 | 0 |
| 709 | Full-Time Benefits | \$0 | 0 | 0 | 0 | 0 |
| 711 | Part-Time Benefits | \$0 | 0 | 0 | 0 | 0 |
|  | Subtotal | \$0 | \$0 | \$0 | \$0 | \$0 |
| Operating Expense |  |  |  |  |  |  |
| 713 | Grants/Scholarships | \$195,000 | 25,000 | 35,000 | 5,000 | 35,000 |
| 714 | Food \& Beverage Supplies | \$0 | 0 | 0 | 0 | 0 |
| 715 | Printing/Duplicating | \$0 | 0 | 0 | 0 | 0 |
| 716 | Building Supplies/Materials | \$0 | 0 | 0 | 0 | 0 |
| 717 | Office Supplies | \$0 | 0 | 0 | 0 | 0 |
| 718 | Program Supplies/Materials | \$0 | 0 | 0 | 0 | 0 |
| 719 | Travel | \$0 | 0 | 0 | 0 | 0 |
| 720 | Staff Development | \$0 | 0 | 0 | 0 | 0 |
| 723 | Hospitality | \$0 | 0 | 0 | 0 | 0 |
| 725 | Advertising/Promotions | \$0 | 0 | 0 | 0 | 0 |
| 726 | Equipment/Facility Rentals | \$0 | 0 | 0 | 0 | 0 |
| 727 | Contracted Services | \$0 | 0 | 0 | 0 | 0 |
| 728 | Maintenance Service Agreements | \$0 | 0 | 0 | 0 | 0 |
| 738 | Telecommunications/Postage | \$0 | 0 | 0 | 0 | 0 |
| 739 | Utilities | \$0 | 0 | 0 | 0 | 0 |
| 748 | Fees, Dues \& Subscriptions | \$0 | 0 | 0 | 0 | 0 |
| 763 | Insurance Premiums | \$0 | 0 | 0 | 0 | 0 |
| 764 | Audit Fees | \$0 | 0 | 0 | 0 | 0 |
| 765 | Legal Fees | \$0 | 0 | 0 | 0 | 0 |
| 767 | Building Occupancy | \$0 | 0 | 0 | 0 | 0 |
| 772 | Event Costs | \$0 | 0 | 0 | 0 | 0 |
| 791 | Fixed Assets | \$0 | 0 | 0 | 0 | 0 |
| 792 | Non-Capitalized Equipment | \$0 | 0 | 0 | 0 | 0 |
| 793 | Repairs \& Maintenance | \$0 | 0 | 0 | 0 | 0 |
| 798 | Indirect Cost Allocation | \$0 | 0 | 0 | 0 | 0 |
| 799 | Assigned Contingency | \$0 | 0 | 0 | 0 | 0 |
|  | Subtotal | \$195,000 | \$25,000 | \$35,000 | \$5,000 | \$35,000 |
| Total Expense |  | \$195,000 | \$25,000 | \$35,000 | \$5,000 | \$35,000 |
| NET SUBSIDY FROM STUDENT FEES |  | $(\$ 195,000)$ | $(\$ 25,000)$ | $(\$ 35,000)$ | $(\$ 5,000)$ | (\$35,000) |

Associated Students, Incorporated California State University, Long Beach 2024-2025 Operating Budget

Department
Student Support Services


Associated Students, Incorporated California State University, Long Beach 2024-2025 Operating Budget

Department
University Athletics

| Revenue |  | 2024-2025 <br> Budget Projection | Department Overhead | Athletics | Spirit Teams | Spirit Band |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 503 | Contributions \& Donations | \$0 | 0 | 0 | 0 | 0 |
| 507 | Federal Grants \& Contracts | \$0 | 0 | 0 | 0 | 0 |
| 509 | State Grants \& Contracts | \$0 | 0 | 0 | 0 | 0 |
| 511 | Recovered Expense/User Charge | \$0 | 0 | 0 | 0 | 0 |
| 513 | Indirect Cost Recovery | \$0 | 0 | 0 | 0 | 0 |
| 521 | Non-Taxable Sales | \$0 | 0 | 0 | 0 | 0 |
| 523 | Taxable Sales | \$0 | 0 | 0 | 0 | 0 |
| 543 | Lease Income | \$0 | 0 | 0 | 0 | 0 |
| 545 | Equipment Rental | \$0 | 0 | 0 | 0 | 0 |
| 547 | Facility Rental | \$0 | 0 | 0 | 0 | 0 |
| 595 | Investment Income | \$0 | 0 | 0 | 0 | 0 |
| 598 | Other: | \$0 | 0 | 0 | 0 | 0 |
|  |  |  |  |  |  |  |
| Total Revenue |  | \$0 | \$0 | \$0 | \$0 | \$0 |
| Expense |  |  |  |  |  |  |
| Costs of Goods Sold |  |  |  |  |  |  |
| 600 | Cost of Goods Sold | \$0 | 0 | 0 | 0 | 0 |
| Personal Services |  |  |  |  |  |  |
| 701 | Full-time Payroll | \$0 | 0 | 0 | 0 | 0 |
| 706 | Temporary Help | \$0 | 0 | 0 | 0 | 0 |
| 707 | Part-Time Payroll | \$0 | 0 | 0 | 0 | 0 |
| 709 | Full-Time Benefits | \$0 | 0 | 0 | 0 | 0 |
| 711 Part-Time Benefits |  | \$0 | 0 | 0 | 0 | 0 |
| Subtotal |  | \$0 | \$0 | \$0 | \$0 | \$0 |
| Operating Expense |  |  |  |  |  |  |
| 713 | Grants/Scholarships | \$338,000 | 0 | 300,000 | 10,000 | 28,000 |
| 714 | Food \& Beverage Supplies | \$0 | 0 | 0 | 0 | 0 |
| 715 | Printing/Duplicating | \$0 | 0 | 0 | 0 | 0 |
| 716 | Building Supplies/Materials | \$0 | 0 | 0 | 0 | 0 |
| 717 | Office Supplies | \$0 | 0 | 0 | 0 | 0 |
| 718 | Program Supplies/Materials | \$40,912 | 0 | 0 | 40,912 | 0 |
| 719 | Travel | \$0 | 0 | 0 | 0 | 0 |
| 720 | Staff Development | \$0 | 0 | 0 | 0 | 0 |
| 723 | Hospitality | \$0 | 0 | 0 | 0 | 0 |
| 725 | Advertising/Promotions | \$0 | 0 | 0 | 0 | 0 |
| 726 | Equipment/Facility Rentals | \$0 | 0 | 0 | 0 | 0 |
| 727 | Contracted Services | \$66,050 | 0 | 0 | 45,000 | 21,050 |
| 728 | Maintenance Service Agreements | \$0 | 0 | 0 | 0 | 0 |
| 738 | Telecommunications/Postage | \$0 | 0 | 0 | 0 | 0 |
| 739 | Utilities | \$0 | 0 | 0 | 0 | 0 |
| 748 | Fees, Dues \& Subscriptions | \$0 | 0 | 0 | 0 | 0 |
| 763 | Insurance Premiums | \$0 | 0 | 0 | 0 | 0 |
| 764 | Audit Fees | \$0 | 0 | 0 | 0 | 0 |
| 765 | Legal Fees | \$0 | 0 | 0 | 0 | 0 |
| 767 | Building Occupancy | \$0 | 0 | 0 | 0 | 0 |
| 772 | Event Costs | \$0 | 0 | 0 | 0 | 0 |
| 791 | Fixed Assets | \$0 | 0 | 0 | 0 | 0 |
| 792 | Non-Capitalized Equipment | \$0 | 0 | 0 | 0 | 0 |
| 793 | Repairs \& Maintenance | \$0 | 0 | 0 | 0 | 0 |
| 798 | Indirect Cost Allocation | \$0 | 0 | 0 | 0 | 0 |
| 799 | Assigned Contingency | \$0 | 0 | 0 | 0 | 0 |
|  | Subtotal | \$444,962 | \$0 | \$300,000 | \$95,912 | \$49,050 |
| Total Expense |  | \$444,962 | \$0 | \$300,000 | \$95,912 | \$49,050 |
| NET SUBSIDY FROM STUDENT FEES |  | $(\$ 444,962)$ | \$0 | $(\$ 300,000)$ | $(\$ 95,912)$ | $(\$ 49,050)$ |

Associated Students, Incorporated
California State University, Long Beach
2024-2025 Operating Budget Draft

FUND
UNIVERSITY STUDENT UNION GENERAL FUND

| Revenue |  | Total Fund <br> 2023-2024 <br> $\$ 11,464,977$ | Total Fund <br> 2024-2025 <br> $\$ 12,268,669$ | USU Administration |  | Commercial Services |  | Facility Operations |  | Beach Pride Events |  | ASI Communications |  | ASI Recreation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 503 | Contributions \& Donations |  |  | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 503 | Contributions \& Donations | \$0 | \$0 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 507 | Federal Grants \& Contracts | \$0 | \$0 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 509 | State Grants \& Contracts | \$0 | \$0 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 511 | Recovered Expense/User Char | \$729,549 | \$682,785 | \$ | - | \$ | 57,000.00 | \$ | 94,335.00 | \$ | 5,000.00 | \$ | - | \$ | 526,450.00 |
| 513 | Indirect Cost Recovery | \$505,779 | \$309,053 | \$ | - | \$ | 65,494.59 | \$ | 75,448.22 | \$ | 85,453.29 | \$ | 82,656.57 | \$ | - |
| 515 | Licensing Fees/Royalties |  | \$0 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 517 | Penalties \& Finance Charges |  | \$0 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 521 | Non-Taxable Sales | \$131,428 | \$133,400 | \$ | - | \$ | 93,150.00 | \$ | - | \$ | - | \$ | 16,250.00 | \$ | 24,000.00 |
| 523 | Taxable Sales | \$68,500 | \$68,000 | \$ | - | \$ | 66,000.00 | \$ | - | \$ | - | \$ | - | \$ | 2,000.00 |
| 543 | Lease Income | \$420,000 | \$461,767 | \$ | - | \$ | 461,767.27 | \$ | - | \$ | - | \$ | - | \$ | - |
| 545 | Equipment Rental | \$22,200 | \$40,500 | \$ | - | \$ | 28,000.00 | \$ | 800.00 | \$ | - | \$ | - | \$ | 11,700.00 |
| 547 | Facility Rental | \$155,000 | \$165,000 | \$ | - | \$ | 160,000.00 | \$ | - | \$ | - | \$ | - | \$ | 5,000.00 |
| 595 | Investment Income | \$0 | \$0 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 598 | Other: | \$0 | \$683,250 | \$ | 683,249.72 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Revenue |  | \$13,497,434 | \$14,812,424 |  | \$683,250 |  | \$931,412 |  | \$170,583 |  | \$90,453 |  | \$98,907 |  | \$569,150 |
| Expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Costs of Goods Sold |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 600 | Cost of Goods Sold | \$ 114,120 | \$ 120,000 | \$ | - | \$ | 108,000 | \$ | - | \$ | - | \$ | 3,500 | \$ | 8,500 |
| Personal Services |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 701 | Full-Time Payroll | \$ 2,705,244 | \$ 2,896,329 | \$ | 344,492 | \$ | 447,149 | \$ | 943,019 | \$ | 254,243 | \$ | 236,830 | \$ | 670,597 |
| 706 | Temporary Help | \$ 63,000 | \$ 106,000 | \$ | - | \$ | 41,000 | \$ | 65,000 | \$ | - | \$ | - | \$ | - |
| 707 | Part-Time Payroll | \$ 3,342,082 | \$ 3,442,581 | \$ | 32,520 | \$ | 816,443 | \$ | 686,856 | \$ | 115,500 | \$ | 252,525 | \$ | 1,538,737 |
| 709 | Full-Time Benefits | \$ 1,449,383 | \$ 1,707,535 | \$ | 560,575 | \$ | 223,378 | \$ | 462,170 | \$ | 85,277 | \$ | 100,849 | \$ | 275,287 |
| 711 | Part-Time Benefits | \$ 166,811 | \$ 162,921 | \$ | 841 | \$ | 43,486 | \$ | 39,934 | \$ | 3,377 | \$ | 7,138 | \$ | 68,145 |
|  | Subtotal | \$ 7,726,520 | \$ 8,315,366 | \$ | 938,428 | \$ | 1,571,455 | \$ | 2,196,978 | \$ | 458,397 | \$ | 597,341 | \$ | 2,552,766 |
| Operating Expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 713 | Grants/Stipends | \$ 15,400 | \$ 17,800 | \$ | 13,000 | \$ | - | \$ | - | \$ | 4,800 | \$ | - | \$ | - |
| 714 | Food \& Beverage Supplies | \$ 700 | \$ 700 | \$ | - | \$ | 700 | \$ | - | \$ | - | \$ | - | \$ | - |
| 715 | Printing/Duplicating | \$ 26,500 | \$ 23,000 | \$ | 1,500 | \$ | 9,900 | \$ | - | \$ | 3,900 | \$ | 4,500 | \$ | 3,200 |
| 716 | Building Supplies/Materials | \$ 447,000 | \$ 448,000 | \$ | - | \$ | 4,500 | \$ | 438,500 | \$ | - | \$ | - | \$ | 5,000 |
| 717 | Office Supplies | \$ 18,575 | \$ 17,900 | \$ | 700 | \$ | 6,500 | \$ | 2,400 | \$ | 1,700 | \$ | 3,500 | \$ | 3,100 |
| 718 | Program Supplies/Materials | \$ 166,850 | \$ 171,400 | \$ | 15,000 | \$ | 44,300 | \$ | 12,000 | \$ | 16,700 | \$ | 4,000 | \$ | 79,400 |
| 719 | Travel | \$ 71,627 | \$ 54,700 | \$ | 38,000 | \$ | 2,500 | \$ | - | \$ | 7,300 | \$ | 4,400 | \$ | 2,500 |
| 720 | Staff Development | \$ 63,743 | \$ 45,200 | \$ | 35,000 | \$ | - | \$ | 500 | \$ | 1,500 | \$ | 2,700 | \$ | 5,500 |
| 723 | Hospitality | \$ 44,175 | \$ 53,159 | \$ | 12,500 | \$ | 4,609 | \$ | 2,300 | \$ | 24,500 | \$ | 4,450 | \$ | 4,800 |
| 725 | Advertising/Promotions | \$ 95,000 | \$ 96,000 | \$ | 1,000 | \$ | 18,500 | \$ | 1,500 | \$ | 7,000 | \$ | 18,000 | \$ | 50,000 |
| 726 | Equipment/Facility Rentals | \$ 21,450 | \$ 19,500 | \$ | - | \$ | - | \$ | - | \$ | 19,500 | \$ | - | \$ | - |
| 727 | Contracted Services | \$ 1,326,700.00 | \$ 1,381,022 | \$ | 111,522 | \$ | 1,000 | \$ | 906,000 | \$ | 327,500 | \$ | - | \$ | 35,000 |
| 728 | Maintenance Service Agreemer | \$ 712,347 | \$ 733,849 | \$ | 15,000 | \$ | 14,625 | \$ | 596,000 | \$ | - | \$ | 2,510 | \$ | 105,714 |
| 738 | Telecommunications/Postage | \$ 64,815 | \$ 64,500 | \$ | 4,000 | \$ | 19,550 | \$ | 19,250 | \$ | 5,000 | \$ | 4,500 | \$ | 12,200 |
| 739 | Utilities | \$ 615,000 | \$ 993,000 | \$ | - | \$ | - | \$ | 993,000 | \$ | - | \$ | - | \$ | - |
| 748 | Fees, Dues \& Subscriptions | \$ 111,850 | \$ 116,000 | \$ | 35,000 | \$ | 42,500 | \$ | - | \$ | 1,500 | \$ | 9,000 | \$ | 28,000 |
| 763 | Insurance Premiums | \$ 287,633 | \$ 351,194 | \$ | 213,341 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 137,853 |
| 764 | Audit Fees | \$ 25,000 | \$ 27,225 | \$ | 27,225 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 765 | Legal Fees | \$ 15,000 | \$ 15,026 | \$ | 15,026 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 767 | Building Occupancy | \$ | \$ | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 772 | Event Costs | \$ 69,406 | \$ 76,100 | \$ | 21,000 | \$ | 6,000 | \$ | 5,000 | \$ | - | \$ | 6,000 | \$ | 38,100 |
| 775 | Sales Tax | \$ | \$ | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 791 | Fixed Assets | \$ | \$ | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 792 | Non-Capitalized Equipment | \$ 231,500 | \$ 223,500 | \$ | 30,000 | \$ | 38,000 | \$ | 122,000 | \$ | 1,500 | \$ | 7,000 | \$ | 25,000 |
| 793 | Repairs \& Maintenance | \$ 296,758 | \$ 280,258 | \$ | - | \$ | 15,000 | \$ | 260,000 | \$ | - | \$ | - | \$ | 5,258 |
| 798 | Indirect Costs | \$ 729,765 | \$ 1,068,024 | \$ | 1,068,024 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 799 | Assigned Contingency | \$ 200,000 | \$ 100,000 | \$ | 100,000 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
|  | Subtotal | \$ 5,656,794 | \$ 6,377,057 | \$ | 1,756,838 | \$ | 228,184 | \$ | 3,358,450 | \$ | 422,400 | \$ | 70,560 | \$ | 540,625 |
| Total Expense |  | \$ 13,497,434 | \$ 14,812,424 | \$ | 2,695,266 | \$ | 1,907,639 | \$ | 5,555,428 | \$ | 880,797 | \$ | 671,401 | \$ | 3,101,891 |
| NET PROFIT / (SUBSIDY) |  | \$ | \$ | \$ | $(2,012,017)$ | \$ | $(976,227)$ | \$ | $(5,384,845)$ | \$ | $(790,344)$ | \$ | $(572,495)$ | \$ | $(2,532,741)$ |

USU Administration


Department

| Revenue |  | Campus Events Office 3987 |  | Building Management |  | $\begin{aligned} & \text { Maxson Center } \\ & 3960 \end{aligned}$ |  | After Hours Study Center |  | Beach Pantry |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 503 | Contributions \& Donations | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 507 | Federal Grants \& Contracts | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 509 | State Grants \& Contracts | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 511 | Recovered Expense/User Charge | \$ | - | \$ | 45,000.00 | \$ | - | \$ | - | \$ | - |
| 513 | Indirect Cost Recovery | \$ | - | \$ | - | \$ | - | \$ | 36,101.00 | \$ | 29,393.59 |
| 521 | Non-Taxable Sales | \$ | 150.00 | \$ | - | \$ | - | \$ | - | \$ | - |
| 523 | Taxable Sales | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 543 | Lease Income | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 545 | Equipment Rental | \$ | 14,000.00 | \$ | 14,000.00 | \$ | - | \$ | - | \$ | - |
| 547 | Facility Rental | \$ | 90,000.00 | \$ | - | \$ | - | \$ | - | \$ | - |
| 595 | Investment Income | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 598 | Other: | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Total Revenue |  | \$ | 104,150.00 | \$ | 59,000.00 | \$ | - | \$ | 36,101.00 | \$ | 29,393.59 |
| Expense |  |  |  |  |  |  |  |  |  |  |  |
| Costs of Goods Sold |  |  |  |  |  |  |  |  |  |  |  |
| 600 | Cost of Goods Sold | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Personal Services |  |  |  |  |  |  |  |  |  |  |  |
| 701 | Full-Time Payroll | \$ | 198,097.20 | \$ | 69,892.20 | \$ | - | \$ | - | \$ | - |
| 706 | Temporary Help | \$ | 41,000.00 | \$ | - | \$ | - |  |  | \$ | - |
| 707 | Part-Time Payroll | \$ | 17,160.00 | \$ | 312,403.00 | \$ | 32,160.00 | \$ | 32,604.00 | \$ | 110,732.00 |
| 709 | Full-Time Benefits | \$ | 112,769.17 | \$ | 23,925.42 | \$ | - | \$ | - | \$ | - |
| 711 Part-Time Benefits |  | \$ | 4,030.00 | \$ | 20,328.00 | \$ | 248.00 | \$ | 1,785.00 | \$ | 7,795.00 |
|  |  | \$ | 373,056.37 | \$ | 426,548.62 | \$ | 32,408.00 | \$ | 34,389.00 | \$ | 118,527.00 |
| Operating Expense |  |  |  |  |  |  |  |  |  |  |  |
| 713 | Grants/Scholarships | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 714 | Food \& Beverage Supplies | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 715 | Printing/Duplicating | \$ | 4,000.00 | \$ | - | \$ | 500.00 | \$ | - | \$ | - |
| 716 | Building Supplies/Materials | \$ | - | \$ | 4,500.00 | \$ | - | \$ | - | \$ | - |
| 717 | Office Supplies | \$ | 1,500.00 | \$ | 1,000.00 | \$ | 1,000.00 | \$ | 200.00 | \$ | 1,000.00 |
| 718 | Program Supplies/Materials | \$ | - | \$ | 3,500.00 | \$ | 500.00 | \$ | 500.00 | \$ | 20,000.00 |
| 719 | Travel | \$ | - | \$ | 2,500.00 | \$ | - | \$ | - | \$ | - |
| 720 | Staff Development | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 723 | Hospitality | S | 500.00 | \$ | 1,200.00 | \$ | 200.00 | \$ | - | \$ | - |
| 725 | Advertising/Promotions | \$ | 1,000.00 | \$ | - | \$ | - | \$ | - | \$ | 1,500.00 |
| 726 | Equipment/Facility Rentals | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 727 | Contracted Services | S | 1,000.00 | \$ | - | \$ | - | \$ | - | \$ | - |
| 728 | Maintenance Service Agreements | \$ | 11,125.00 | \$ | 3,500.00 | \$ | - | \$ | - | S | - |
| 738 | Telecommunications/Postage | \$ | 2,500.00 | \$ | 2,550.00 | \$ | 1,400.00 | \$ | - | \$ | 500.00 |
| 739 | Utilities | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 748 | Fees, Dues \& Subscriptions | \$ | 4,000.00 | \$ | 1,000.00 | \$ | - | \$ | - | \$ | 1,500.00 |
| 763 | Insurance Premiums | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 764 | Audit Fees | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 765 | Legal Fees | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 767 | Building Occupancy | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 772 | Event Costs | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 775 | Sales Tax | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 791 | Fixed Assets | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 792 | Non-Capitalized Equipment | \$ | 15,000.00 | \$ | 1,000.00 | \$ | - | \$ | - | \$ | - |
| 793 | Repairs \& Maintenance | \$ | 4,000.00 | \$ | 2,000.00 | \$ | - | \$ | - | \$ | 1,500.00 |
| 798 | Indirect Cost Allocation | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 799 | Assigned Contingency | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Subtotal |  | \$ | 44,625.00 | \$ | 22,750.00 | \$ | 3,600.00 | \$ | 700.00 | \$ | 26,000.00 |
| Total Expense |  | \$ | 417,681.37 | \$ | 449,298.62 | \$ | 36,008.00 | \$ | 35,089.00 | \$ | 144,527.00 |
| NET SUBSIDY FROM STUDENT FEES |  | \$ | $(313,531.37)$ | \$ | $(390,298.62)$ | \$ | $(36,008.00)$ | \$ | 1,012.00 | \$ | $(115,133.41)$ |


| Revenue |  | 2024-2025 <br> Budget Projection |  | $\begin{array}{\|c\|} \hline \text { Department Overhead } \\ 4940 \end{array}$ |  | $\qquad$ |  |  | $\begin{gathered} \hline \text { IPCDC Facility } \\ \text { Maintenance } \\ 4965 \\ \hline \end{gathered}$ |  | IPCDC FacilityServices4914 |  | USU Facility Maintenance 4962 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 503 C | Contributions \& Donations | \$ |  | \$ |  | \$ |  |  | \$ |  | \$ |  | \$ |  |
| 507 F | Federal Grants \& Contracts | \$ |  | \$ | - | \$ |  | - | \$ | - | \$ | - | \$ | - |
| 509 S | State Grants \& Contracts | \$ |  | \$ | - | \$ |  | - | \$ | - | \$ | - | \$ |  |
| 511 R | Recovered Expense/User Charge | \$ | 94,335.00 | \$ |  | \$ |  |  | \$ |  | \$ |  | \$ | 56,705.00 |
| 513 | Indirect Cost Recovery | \$ | 75,448.22 | \$ | 20,552.56 | \$ |  |  | \$ |  | \$ |  | \$ | 16,076.78 |
| 521 | Non-Taxable Sales | \$ |  | \$ |  | \$ |  | . | \$ | . | \$ | - | \$ | - |
| 523 | Taxable Sales | \$ | . | \$ | . | \$ |  | . | \$ | . | \$ | . | \$ | . |
| 543 | Lease Income | \$ |  | \$ |  | \$ |  | - | \$ | . | \$ | - | \$ |  |
| 545 | Equipment Rental | \$ | 800.00 | \$ | - | \$ |  | - | \$ | - | \$ | . | \$ | . |
| 547 F | Facility Rental | \$ |  | \$ | - | \$ |  | - | \$ | - | \$ | . | \$ | . |
| 595 | Investment Income | \$ |  | \$ |  | \$ |  |  | \$ |  | \$ | - | \$ |  |
| 598 | Other: | \$ |  | \$ | - | \$ |  | - | \$ | - | \$ | - | \$ | . |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Revenue |  | \$ | 170,583.22 | \$ | 20,552.56 | \$ |  | - | \$ | - | \$ | - | \$ | 72,781.78 |
| Expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Costs of Goods Sold |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 600 Cost of Goods Sold |  | \$ | - |  | - |  |  | - |  | - |  | - |  |  |
| Personal Services |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 701 F | Full-Time Payroll | \$ | 943,018.54 | \$ | 219,895.20 | \$ | \$ | - | \$ | - | \$ | - | \$ | 468,817.54 |
| 706 | Temporary Help | \$ | 65,000.00 | \$ |  |  |  |  | \$ | - | \$ | 65,000.00 | \$ | - |
| 707 P | Part-Time Payroll | \$ | 686,856.00 | \$ | 18,546.00 | \$ |  | - | \$ | - | \$ | - | \$ | 200,160.00 |
| 709 F | Full-Time Benefits | \$ | 462,169.91 | \$ | 69,287.64 | \$ |  | . | \$ | - | \$ | - | \$ | 220,736.08 |
| 711 P | Part-Time Benefits | \$ | 39,934.00 | \$ | 611.00 | \$ |  | - | \$ | - | \$ | - | \$ | 11,395.00 |
|  | Subtotal | \$ | 2,196,978.45 | \$ | 308,339.84 | \$ |  | - | \$ | - | \$ | 65,000.00 | \$ | 901,108.62 |
| Operating Expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 713 G | Grant/Scholarships | \$ | - | \$ | - | \$ |  | - | \$ | - | \$ | - | \$ | - |
| 714 F | Food \& Beverage Supplies | \$ | - | \$ | - | \$ |  | - | \$ | - | \$ | - | \$ |  |
| 715 P | Printing/Duplicating | \$ |  | \$ |  | \$ |  |  | \$ |  | \$ |  | \$ |  |
| 716 | Building Supplies/Materials | \$ | 438,500.00 | \$ |  | \$ |  | - | \$ | 1,500.00 | \$ | 15,000.00 | \$ | 76,000.00 |
| 7170 | Office Supplies | \$ | 2,400.00 | \$ | 200.00 | \$ |  | - | \$ | - | \$ | - | \$ | 1,000.00 |
| 718 P | Program Supplies/Materials | \$ | 12,000.00 | \$ | - | \$ |  | - | \$ | - | \$ | . | \$ |  |
| 719 | Travel | \$ |  | \$ | . | \$ |  | . | \$ | - | \$ | - | \$ |  |
| 720 | Staff Development | \$ | 500.00 | \$ | - | \$ |  | - | \$ | - | \$ | - | \$ | 500.00 |
| 723 | Hospitaity | \$ | 2,300.00 | \$ | 1,000.00 | \$ |  | - | \$ | - | \$ | . | \$ | 500.00 |
| 725 A | Advertising/Promotions | \$ | 1,500.00 | \$ | - | \$ |  | . | \$ | . | \$ | . | \$ | - |
| 726 | Equipment/Facility Rentals | \$ | - | \$ | - | \$ |  | . | \$ | . | \$ | - | \$ | - |
| 727 | Contracted Services | \$ | 906,000.00 | \$ | 2,000.00 | \$ |  | - | \$ | - | \$ | 4,000.00 | \$ | - |
| 728 | Maintenance Service Agreements | \$ | 596,000.00 | \$ |  | \$ |  | - | \$ | 7,000.00 | \$ | - | \$ | 278,000.00 |
| 738 | Telecommunications/Postage | \$ | 19,250.00 | s | 1,000.00 | \$ |  | - | \$ | - | \$ | - | \$ | 14,000.00 |
| 739 | Utilities | \$ | 993,000.00 | s | - | \$ |  | - | \$ | 285,000.00 | \$ | - | \$ | 418,000.00 |
| 748 | Fees, Dues \& Subscriptions | \$ |  | \$ | - | \$ |  | - | \$ | - | \$ | - | \$ | - |
| 763 | Insurance Premiums | \$ |  | \$ |  | \$ |  | . | \$ |  | \$ |  | \$ |  |
| 764 A | Audit Fees | \$ |  | \$ | - | \$ |  | - | \$ | - | \$ | - | \$ |  |
| 765 | Legal Fees | S | - | \$ | - | \$ |  | - | \$ | - | \$ | - | \$ |  |
| 767 B | Building Occupancy | \$ |  | \$ |  | \$ |  | - | \$ | - | \$ |  | \$ |  |
| 772 E | Event Costs | \$ | 5,000.00 | S | - | \$ |  | - | \$ | - | \$ | - | \$ | - |
| 775 | Sales Tax | \$ | - | S | - | \$ |  | - | \$ | - | \$ | - | \$ | . |
| 791 F | Fixed Assets | \$ |  | \$ | - | \$ |  | - | \$ | - | \$ | - | \$ | - |
| 792 | Non-Capitalized Equipment | \$ | 122,000.00 | \$ |  | \$ |  | 22,000.00 | \$ | 10,000.00 | \$ | - | \$ | 20,000.00 |
| 793 | Repairs \& Maintenance | \$ | 260,000.00 | \$ | 80,000.00 | \$ |  | 45,000.00 | \$ | - | \$ | - | \$ | 55,000.00 |
| 798 | Indirect Cost Allocation | \$ | - | \$ | - | \$ |  | - | \$ | - | \$ | - | \$ | - |
| 799 A | Assigned Contingency | \$ |  | \$ |  | \$ |  |  | \$ | - | \$ | - | \$ |  |
|  | Subtotal | \$ | 3,358,450.00 | \$ | 84,200.00 | \$ |  | 67,000.00 | \$ | 303,500.00 | \$ | 19,000.00 | \$ | 863,000.00 |
| Total Expense |  | \$ | 5,555,428.45 | \$ | 392,539.84 | \$ |  | 67,000.00 | \$ | 303,500.00 | \$ | 84,000.00 | \$ | 1,764,108.62 |
| NET SUBSIDY FROM STUDENT FEES |  | \$ | (5,384,845.23) | \$ | (371,987.28) |  |  | $(67,000.00)$ | \$ | (303,500.00) | \$ | $(84,000.00)$ | \$ | $(1,691,326.84)$ |




Associated Students, Incorporated
California State University, Long Beach
2024-2025 Operating Budget Draft

Department
ASI Communications

| Revenue |  | 2024-2025Budget Projection |  | Department Overhead 6975 |  | ASI Productions (Media) 6990 |  | Graphics$6974$ |  | $\begin{gathered} \hline \text { Marketing } \\ 4964 \\ \hline \end{gathered}$ |  | Social Media |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 503 | Contributions \& Donations | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 507 | Federal Grants \& Contracts | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 509 | State Grants \& Contracts | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 511 | Recovered Expense/User Charge | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 513 | Indirect Cost Recovery | \$ | 82,657 | \$ | 25,833 | \$ | - | \$ | 15,949 | \$ | - | \$ | 40,874.59 |
| 515 | Licensing Fees/Royalties | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 517 | Penalties \& Finance Charges | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 521 | Non-Taxable Sales | \$ | 16,250 | \$ | 16,250 | \$ | - | \$ | - | \$ | - | \$ | - |
| 523 | Taxable Sales | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 543 | Lease Income | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 545 | Equipment Rental | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 547 | Facility Rental | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 595 | Investment Income | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 598 | Other: | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Revenue |  | \$ | 98,907 | \$ | 42,083 | \$ | - | \$ | 15,949 | \$ | - | \$ | 40,874.59 |
| Expense |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Costs of Goods Sold |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 600 | Cost of Goods Sold | \$ | 3,500 | \$ | - | \$ | - | \$ | 3,500 | \$ | - | \$ | - |
| Personal Services |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 701 | Full-Time Payroll | \$ | 236,830 | \$ | 93,895 | \$ | - | \$ | 70,862 | \$ | - | \$ | 72,072.00 |
| 706 | Temporary Help | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | S | - |
| 707 | Part-Time Payroll | \$ | 252,525 | \$ | - | \$ | 67,340 | \$ | 117,845 | \$ | 33,670 | \$ | 33,670.00 |
| 709 | Full-Time Benefits | \$ | 100,849 | \$ | 35,269 | \$ | - | \$ | 35,465 | \$ | - | \$ | 30,114.47 |
| 711 Part-Time Benefits |  | \$ | 7,138 | \$ | - | \$ | 1,848 | \$ | 3,235 | \$ | 1,129 | \$ | 926.00 |
|  |  | \$ | 597,341 | \$ | 129,164 | \$ | 69,188 | \$ | 227,407 | \$ | 34,799 | \$ | 136,782.47 |
| Operating Expense |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 713 | Grant/Scholarships | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 714 | Food \& Beverage Supplies | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 715 | Printing/Duplicating | \$ | 4,500 | \$ | - | \$ | - | \$ | - | \$ | 4,500 | \$ | - |
| 716 | Building Supplies/Materials | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 717 | Office Supplies | \$ | 3,500 | \$ | - | \$ | - | \$ | 2,000 | \$ | 1,500 | \$ | - |
| 718 | Program Supplies/Materials | \$ | 4,000 | \$ | 1,000 | \$ | 3,000 | \$ | - | \$ | - | \$ | - |
| 719 | Travel | \$ | 4,400 | \$ | - | \$ | 200 | \$ | 200 | \$ | 2,000 | \$ | 2,000.00 |
| 720 | Staff Development | \$ | 2,700 | \$ | 500 | \$ | 600 | \$ | 600 | \$ | 500 | \$ | 500.00 |
| 723 | Hospitality | \$ | 4,450 | \$ | 2,500 | \$ | 500 | \$ | 450 | \$ | 500 | \$ | 500.00 |
| 725 <br> 726 | Advertising/Promotions | \$ | 18,000 | \$ | - | \$ | - | \$ | - | \$ | 18,000 | \$ | - |
|  | Equipment/Facility Rentals | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| $\begin{array}{\|c\|} \hline 726 \\ \hline 727 \\ \hline \end{array}$ | Contracted Services | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| $\begin{array}{\|c\|} \hline 727 \\ \hline 728 \\ \hline \end{array}$ | Maintenance Service Agreements | \$ | 2,510 | \$ | - | \$ | - | \$ | 1,000 | S | 1,510 | \$ | - |
| 738 | Telecommunications/Postage | \$ | 4,500 | \$ | 1,000 | \$ | 500 | \$ | 600 | \$ | 2,400 | \$ | - |
| 739 | Utilities | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 748 | Fees, Dues \& Subscriptions | \$ | 9,000 | \$ | - | \$ | 1,000 | \$ | 5,000 | \$ | - | \$ | 3,000.00 |
| 763 | Insurance Premiums | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 764 | Audit Fees | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 765 | Legal Fees | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 767 | Building Occupancy | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 772 | Event Costs | \$ | 6,000 | \$ | 500 | \$ | 2,000 | \$ | - | \$ | 1,500 | \$ | 2,000.00 |
| 775 | Sales Tax | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 791 | Fixed Assets | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 792 | Non-Capitalized Equipment | \$ | 7,000 | \$ | - | \$ | 3,500 | \$ | 2,500 | \$ | - | \$ | 1,000.00 |
| 793 | Repairs \& Maintenance | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 798 | Indirect Cost Allocation | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 799 | Assigned Contingency | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
|  | Subtotal | \$ | 70,560 | \$ | 5,500 | \$ | 11,300 | \$ | 12,350 | \$ | 32,410 | \$ | 9,000.00 |
| Total Expense |  | \$ | 671,401 | \$ | 134,664 | \$ | 80,488 | \$ | 243,257 | \$ | 67,209 | \$ | 145,782.47 |
| NET SUBSIDY FROM STUDENT FEES |  | \$ | $(572,495)$ | \$ | $(92,582)$ | \$ | $(80,488)$ | \$ | $(227,308)$ | \$ | $(67,209)$ | \$ | $(104,907.88)$ |

Associated Students, Incorporated
California State University, Long Beach
2024-2025 Operating Budget Draft

ASI Recreation


| Revenue |  | Membership \& Marketing |  | Rock \& Outdoor Adventure |  | Beach Balance |  | Inclusive Recreation |  | USU Beach Balance |  | SRWC Programs |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 503 | Contributions \& Donations | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 507 | Federal Grants \& Contracts | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 509 | State Grants \& Contracts | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 511 | Recovered Expense/User Charge | \$ | 435,000 | \$ | 5,500 | \$ | 22,000 | \$ | - | \$ | - | \$ | - |
| 513 | Indirect Cost Recovery | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 521 | Non-Taxable Sales | \$ | 4,000 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 523 | Taxable Sales | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 543 | Lease Income | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 545 | Equipment Rental | \$ | - | \$ | 11,500 | \$ | - | \$ | - | \$ | - | \$ | - |
| 547 | Facility Rental | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 595 | Investment Income | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 598 | Other: | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total | Revenue | \$ | 439,000 | \$ | 17,000 | \$ | 22,000 | \$ | - | \$ | - | \$ | - |
| Expense |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Costs of Goods Sold |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 600 | Cost of Goods Sold | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Personal Services |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 701 | Full-Time Payroll | \$ | 79,367 | \$ | 69,892 | \$ | - | \$ | - | \$ | - | \$ | 98,734 |
| 706 | Temporary Help | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 707 | Part-Time Payroll | \$ | 220,043 | \$ | 195,585 | \$ | 135,433 | \$ | 16,102 | \$ | 36,784 | \$ | - |
| 709 | Full-Time Benefits | \$ | 37,320 | \$ | 35,665 | \$ | - | \$ | - | \$ | - | \$ | 46,931 |
| 711 | Part-Time Benefits | \$ | 9,298 | \$ | 7,609 | \$ | 5,527 | \$ | 686 | \$ | 1,192 |  |  |
|  | Sub | \$ | 346,028 | \$ | 308,751 | \$ | 140,960 | \$ | 16,788 | \$ | 37,976 | \$ | 145,665 |

Operating Expense

| 713 | Grants/Scholarships | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 714 | Food \& Beverage Supplies | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 715 | Printing/Duplicating | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 716 | Building Supplies/Materials | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 717 | Office Supplies | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 718 | Program Supplies/Materials | \$ | 1,000 | \$ | 10,000 | \$ | 4,600 | \$ | 2,500 | \$ | 3,200 | \$ | 21,000 |
| 719 | Travel | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 720 | Staff Development | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 723 | Hospitality | \$ | 300 | \$ | 300 | \$ | 300 | \$ | 150 | \$ | 300 | \$ | 500 |
| 725 | Advertising/Promotions | \$ | 50,000 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 726 | Equipment/Facility Rentals | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 727 | Contracted Services | \$ | - | \$ | - | \$ | 2,500 | \$ | - | \$ | 2,500 | \$ | 30,000 |
| 728 | Maintenance Service Agreements | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 738 | Telecommunications/Postage | \$ | 1,300 | \$ | 1,500 | \$ | 450 | \$ | - | \$ | 550 | \$ | - |
| 739 | Utilities | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 748 | Fees, Dues \& Subscriptions | \$ | - | \$ | 3,000 | \$ | - | \$ | - | \$ | - | \$ | - |
| 763 | Insurance Premiums | \$ | - | \$ | 550 | \$ | - | \$ | - | \$ | - | \$ | - |
| 764 | Audit Fees | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 765 | Legal Fees | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 767 | Building Occupancy | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 772 | Event Costs | \$ | 5,000 | \$ | 8,000 | \$ | 2,600 | \$ | 2,000 | \$ | 2,500 | \$ | 15,000 |
| 775 | Sales Tax | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 791 | Fixed Assets | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 792 | Non-Capitalized Equipment | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 793 | Repairs \& Maintenance | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 798 | Indirect Cost Allocation | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 799 | Assigned Contingency | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Subtotal |  | \$ | 57,600 | \$ | 23,350 | \$ | 10,450 | \$ | 4,650 | \$ | 9,050 | \$ | 66,500 |
|  |  | \$ | 403,628 | \$ | 332,101 | \$ | 151,410 | \$ | 21,438 | \$ | 47,026 | \$ | 212,165 |
| NET | SUBSIDY FROM STUDENT FEES | \$ | 35,372 | \$ | $(315,101)$ | \$ | $(129,410)$ | \$ | $(21,438)$ | \$ | $(47,026)$ | \$ | $(212,165)$ |

